AI RFQ Assistant

Sample Adoption Report

Partner: Northstar AI Consulting
Customer: Meridian Industrial Group
Workflow / training: 1.0 / 1.0
Reporting period: Demo dataset

52	47	46	43
ASSIGNED	OPENED	VIDEO STARTED	VIDEO COMPLETE

42	41	41	82.7%
QUIZ COMPLETE	QUIZ PASSED	ACKNOWLEDGED	COMPLETION

02 / WORKFLOW EVIDENCE

Where the operating rules were not understood

Operating rule	Missed by	Rate
Human approval before quotation / CRM progression	11 of 42	26%
Contractual penalties require escalation before proceeding	7 of 42	17%
Unreviewed AI output may not be sent to the customer	3 of 42	7%
Final pricing remains under human commercial authority	0 of 42	0%
Extracted RFQ data requires human verification	0 of 42	0%

Ranked by miss rate.
Aggregated across respondents for training version 1.0. Not attributed to individuals.
Reported as observed. VSN does not redefine the workflow.
VSN does not claim what it has not measured.

03 / USER EVIDENCE

Version-specific completion records

Identifier	Opened	Video	Verification	Acknowledged	Completed
usr_001	Yes	Yes	Yes	Yes	2026-09-18
usr_002	Yes	Yes	Yes	Yes	2026-09-18
usr_003	Yes	No	No	No	-
usr_004	Yes	Yes	Yes	No	-
usr_005	No	No	No	No	-

EVIDENCE RETURNED

Completion evidence about people, plus aggregate workflow evidence about which operating rules were not understood. No per-user quiz score or pass/fail is partner-facing.